



SW PROJECT CONSULTING SDN BHD (1001320-A)
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Company Overview

SW Project Consulting Sdn. Bhd. was established in May 11, 2012. The company is providing a wide range of education services and project integration to its valuable clients. The education programs include GST, Data Analysis with Pivot Table, Innovation and Creativity, Mind Mapping and project management. The latest development in the company is to pioneer and provide GST training and project management to the Malaysian organization towards the goal to achieve GST Compliant. There are more than enough organizations yet to develop proper training on GST Implementation and GST System Changes. The company mission is to bring awareness and train the organizations to understand GST. We are dynamic company and we are on our way to become a high growth company. The company is sincerely seeking the help of potential candidate to join the company to deliver GST training, projects, mind mapping, Finance IT and other soft skill training. SW Project Consulting Sdn Bhd is a registered training provider with Human Resources Development Fund.

Title: Business Development Consultant

Job Description

Main Responsibilities

- Responsible to hunt for new leads from SME, MNC and Corporates for training and project solutions
- Build associates with audit firms, professional firms and tax services providers
- Cold calling, meeting with clients and close deal
- Introduce the training solutions such as in-house training, public training, GST and mind mapping training and demonstrates to the clients
- Develop and drive new business for the company and participate to draw marketing plan

Requirements

- Bachelor degree or Diploma in commercial disciplines, finance and accounting, Information Technology or equivalent
- Hunter personalities and aggressive to meet sales target
- It is result orientated
- Excellent written and oral communication skills in English, Malay and Chinese
- Able to work independently with minimum supervision
- Applicant must possess own transport
- High degree of personal initiatives and motivation
- High energy, self-starter, project tasks orientated, result driven and possess strong ownership and strong sense of responsibilities
- Able to start work immediately will be given immediate priority
- This is Full Time Position.

Employee Benefits:

- Attractive commission on target earning
- Statutory contribution for EPF and SOCSO
- Medical Leave

